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LOUISIANA USED MOTOR VEHICLE COMMISSION  
STATE OF LOUISIANA

REGULAR MEETING  
HELD BY VIDEOCONFERENCE  
AUGUST 17, 2020  
BEGINNING AT 9:30 A.M.

3132 VALLEY CREEK  
BATON ROUGE, LOUISIANA

REPORTED BY:

BETTY D. GLISSMAN, CCR

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1 APPEARANCES:

2

3 CHAIRMAN:

MR. JOHN POTEET

4

COMMISSIONERS PRESENT:

5

MR. JEFFEREY BRITT

6

MR. TONY CORMIER

7

MR. RICKY DONNELL

8

MR. GEORGE FLOYD

9

MR. MATTHEW PEDERSON

10

MR. HENRY "DARTY" SMITH

11

MR. DINO TAYLOR

12

MR. RICHARD WATTS

13

14

15

16

17

REPRESENTING THE LOUISIANA USED MOTOR

18

VEHICLE COMMISSION:

19

20

ROBERT W. HALLACK, ESQUIRE

21

HALLACK LAW OFFICE

13007 JUSTICE AVENUE

BATON ROUGE, LOUISIANA 70816

22

23

SHERI MORRIS, ESQUIRE

DAIGLE, FISSE & KESSENICH, PLC

8480 BLUEBONNET BOULEVARD, SUITE F

24

BATON ROUGE, LOUISIANA 70810

25

1       ALSO PRESENT:

2                   MS. KIM BARON

3                   MR. DEREK PARNELL

4                   MS. MONA ANDERSON

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1 (Pledge of Allegiance.)  
2 MR. POTEET:  
3 All right. Kim, roll call, please.  
4 MS. BARON:  
5 John Poteet?  
6 MR. POTEET:  
7 Here.  
8 MS. BARON:  
9 George Floyd?  
10 MR. FLOYD:  
11 Here.  
12 MS. BARON:  
13 Tony Cormier?  
14 MR. CORMIER:  
15 Here.  
16 MS. BARON:  
17 Matthew Pederson?  
18 MR. PEDERSON:  
19 Here.  
20 MS. BARON:  
21 Jeff Britt?  
22 MR. BRITT:  
23 Here.  
24 MS. BARON:  
25 Richard Watts?

1 MR. WATTS:  
2 Here.  
3 MS. BARON:  
4 Steve Olave?  
5 MR. OLAVE:  
6 (No response.)  
7 MS. BARON:  
8 Ricky Donnell?  
9 MR. DONNELL:  
10 Here.  
11 MS. BARON:  
12 Darty Smith?  
13 MR. SMITH:  
14 Here.  
15 MS. BARON:  
16 Dino Taylor?  
17 MR. TAYLOR:  
18 Here.  
19 MS. BARON:  
20 Mr. Chairman, we have a quorum.  
21 MR. POTEET:  
22 Awesome. Okay. Anyone here for  
23 public comments? Probably not.  
24 MS. BARON:  
25 Not that I am aware of.

1 MR. POTEET:

2 Okay. The first thing we need to do  
3 is the adoption and approval of minutes. I  
4 hope everybody has had a chance to read those.  
5 I would entertain a motion for approval.

6 MR. SMITH:

7 I make a motion to approve them.

8 MR. POTEET:

9 Darty. I need a second.

10 MR. WATTS:

11 I'll second.

12 MR. POTEET:

13 All in favor, say, "Aye."

14 (All "Aye" responses.)

15 MR. POTEET:

16 Any opposed?

17 (No response.)

18 MR. POTEET:

19 All right. That passes. Is Mona  
20 here for the financial reports?

21 MS. ANDERSON:

22 Yes, sir. I am. So before we begin,  
23 I would like to make sure that all of the  
24 Commissioners received their related party  
25 questionnaire that I mailed to them. Is there

1 anybody that did not receive them? Okay.  
2 Good. So I guess they will be coming shortly.  
3 I only have two out of the total and then I  
4 have Mr. Parnell. So he will need those. He  
5 will be starting the audit this coming month  
6 and he's going to need those completed.

7 So if you turn into your -- in your  
8 packets to the statement of net position. The  
9 balance in the bank account on July 31 was  
10 \$2,293,000 and that was down \$49,000 from the  
11 prior month. The non-current assets,  
12 particularly the equipment, increased. We  
13 replaced a broken desk. So there was an  
14 increase there. All other assets and deferred  
15 outflows were the same. The current  
16 liabilities at the bottom of the page increased  
17 \$10,000.

18 On the next page, page 2, the  
19 long-term liabilities increased 29 -- I am  
20 sorry -- increased \$10,000. And the long-term  
21 liabilities increased \$2,900. For a total  
22 of -- total liabilities of \$4,693,000. And our  
23 net position at the end of the month was a  
24 negative \$309,000.

25 Turning onto page 3, the revenues and



1 expenditure statement, the year-to-date  
2 revenues were \$41,688. And that was compared  
3 to \$73,957 last year. Mainly down in the --  
4 the fines were down 3,000. And the interest on  
5 the operating of the CDs is down significantly,  
6 about an 84 percent decrease in our interest in  
7 those areas.

8 On pages 4 and 5, the total  
9 expenditures year to date increased. And the  
10 net position was a negative \$84,000. That  
11 would be on page 5. On page 6, the number of  
12 licenses are shown there compared to the same  
13 district in the '17/'18 year.

14 On pages 7 and 8, the 4-year revenue  
15 comparison and that shows that decrease in  
16 revenues this year compared to last -- the last  
17 fiscal year. On page 9 is your CD statement.  
18 The CD that was at the Bank of St. Francisville  
19 matured. It was a \$250,000 CD and we could  
20 only -- they could only quote a rate of 0.50  
21 percent. We obtained -- I obtained rate quotes  
22 from La Capitol Federal Credit Union, Investar,  
23 and Campus Federal Credit Union. So the CD was  
24 placed with Campus Federal Union at at a rate  
25 of 0.85 percent. And you see the difference in

1 the amount of -- Campus Federal charges a fee  
2 on -- which they deducted out of the transfer  
3 but they did refund that fee and it just went  
4 into miscellaneous income.

5 On page 10, the accounts receivable  
6 hearings report at the end of July, accounts  
7 receivables were \$453,070. In July we assessed  
8 \$850 and we collected \$17,825. On PCC Auto  
9 Brokers, the Commission previously written off  
10 \$18,050. Ms. Baron collected \$16,900 from  
11 another bond carrier that she found and we  
12 lowered the write-off to only 1,425.

13 Unless there are any other questions,  
14 Mr. Chairman, that concludes my financial  
15 report.

16 MR. POTEET:

17 All right. Anybody have any  
18 questions for Mona?

19 MR. TAYLOR:

20 I got one question. Never mind, I  
21 just answered it. I've read. Thank you.

22 MR. POTEET:

23 Mona, good job. I think all things  
24 considering we are rocking along pretty good.

25 Derek, ratification of imposed

1 penalties.

2 MR. PARNELL:

3 Commissioners, you are going to find  
4 in the packet the chart that illustrates the  
5 licensees that were in violation of state law.  
6 This chart is much smaller than it's been in  
7 the past. These cases have investigated and I  
8 have determined that the public interest can be  
9 served without further administrative  
10 proceeding. Thus, civil penalties were  
11 imposed. We do not have anyone present  
12 representing either of those two dealerships so  
13 I will go through the dealerships, the name and  
14 the fine amount, and I will move forward.

15 Tiger Auctions, LLC, from Baton  
16 Rouge, Louisiana, the fine amount was \$1,250.  
17 HD Pay Here Auto Sales, LLC, from Baton Rouge,  
18 Louisiana, fine amount was \$250. The total  
19 amount of civil penalties for the month was  
20 \$1,500. Commissioners, I do ask that you  
21 ratify the imposed civil penalties assessed.

22 MR. TAYLOR:

23 I make a motion to ratify the imposed  
24 penalties.

25 MR. BRITT:

1 I second.

2 MR. POTEET:

3 All in favor, say, "Aye."

4 (All "Aye" responses.)

5 MR. POTEET:

6 Any opposed?

7 (No response.)

8 MR. POTEET:

9 All right. That was a pretty short  
10 list.

11 MR. PARNELL:

12 Yes, very short, two.

13 MR. POTEET:

14 Okay. I would assume that reflects  
15 our ability to get out and check things; am I  
16 right?

17 MR. PARNELL:

18 Not necessarily. I mean, the  
19 investigators are still out. They are going  
20 out working, you know, out in the field. So  
21 that's not necessarily the issue with this  
22 month.

23 MR. POTEET:

24 Okay. All right. Executive  
25 director's report.

1 MR. PARNELL:

2 Yes. I just want to give a few  
3 updates. Our fleet vehicle, the new vehicle  
4 has been delivered to Property Assistance from  
5 the dealer. We just -- we did receive invoice.  
6 We are going to go ahead and make to the  
7 dealer. Property Assistance is going to notify  
8 us once they have put the GPS on the vehicle.  
9 As you know, all of our vehicles do have GPS on  
10 it. So it definitely -- I can track to see  
11 where everyone is at. If they are doing things  
12 where they are supposed to be at all times.

13 Our security company, the new  
14 company, they are scheduled to come out next  
15 week -- well, the end of this week to look at  
16 our building. One of the concerns that I have,  
17 I will kind of leave that vehicle over at  
18 Property Assistance a little while. I reached  
19 out to one of the staff over there just because  
20 I want to make sure we have our security  
21 cameras and security system upgraded prior to  
22 us having a vehicle here in the parking lot  
23 once again.

24 And we are working on completing our  
25 final draft of the emergency rule and a letter

1 of notification language that we are going to  
2 send out to the dealers just to let them know  
3 about the suspension of fees regarding a  
4 2020/'21 renewal year.

5 Other than that, things have been  
6 very calm. We receive phone calls but nothing  
7 has jumped out to be problematic. So that's  
8 pretty much all that I have for the month.

9 MR. POTEET:

10 All right.

11 MR. WATTS:

12 John.

13 MR. POTEET:

14 Yes.

15 MR. WATTS:

16 What is the final tally on that car  
17 we purchased with the trade? What was the  
18 total amount with the trade and the purchase  
19 price and all of that? Does Derek have that?

20 MR. PARNELL:

21 Yes. I think the invoice -- Mona, do  
22 you have it in front of you? I think it was  
23 22,000. We don't know as of yet what we get  
24 for the trade. Once they send it to auction,  
25 they have auctions every Thursday or every

1 Thursday every other week at Property  
2 Assistance. So I won't know what that final  
3 amount is going to be. It is just going to be  
4 a percentage. You know, they kept 20 percent  
5 and we get 80 percent of whatever they get for  
6 it. But they are not typically -- I am not  
7 expecting more than 2-, 3-, or \$4,000 at max  
8 for that vehicle.

9 MR. WATTS:

10 At max?

11 MR. PARNELL:

12 The other vehicle, I think it was  
13 23,000.

14 MS. ANDERSON:

15 23,075.

16 MR. PARNELL:

17 23,075, yes, that's it.

18 MS. ANDERSON:

19 We are not going to get anything on  
20 that vehicle -- that other vehicle. They had  
21 to drag it onto the trailer to get it out.

22 MR. POTEET:

23 Anybody else have anything that you  
24 want to report? Any information? Interest in  
25 anything? We are running a little ahead of

1 schedule. No comments? Nothing.

2 What about items for the next agenda?  
3 Anybody have anything that we need be looking  
4 into or thinking about? We are just kind of  
5 moving along and see what happens. That's sort  
6 of the way that I am running my business.

7 MR. WATTS:

8 Did the issue of dealer plates come  
9 back up?

10 MR. POTEET:

11 That's a very good question. Derek?

12 MR. PARNELL:

13 I haven't heard anything since  
14 initially what was discussed. I am going to  
15 reach out to Jill.

16 MR. WATTS:

17 She wanted to turn it over to us and  
18 she agreed to.

19 MR. DONNELL:

20 Do you remember what I told you?  
21 Jill wants to give it to us to help running it.

22 MR. PARNELL:

23 Right, I remember. That's what I  
24 said, I haven't discussed it with her. I think  
25 that she talked with me briefly. She talked



1 with Kim briefly. But I haven't had any  
2 discussion since that time. That was right  
3 after when you initially brought it to my  
4 attention.

5 MR. DONNELL:

6 She was ready to give it to us. It  
7 made me think to be careful for what you ask  
8 for.

9 MR. POTEET:

10 Yes. That was the same thought that  
11 I had.

12 All right. If there are no other  
13 discussions, I will make a motion we adjoin.

14 MR. WATTS:

15 Second.

16 MR. POTEET:

17 All in favor, say, "Aye."

18 (All "Aye" responses.)

19 MR. POTEET:

20 Any opposed.

21 (No response.)

22 MR. POTEET:

23 Talk to you guys later. Have a good  
24 day.

25 (Meeting adjourned at 9:43 a.m.)

REPORTER'S CERTIFICATE

1  
2  
3 I, BETTY D. GLISSMAN, Certified Court  
4 Reporter, Certificate No. 86150, in and for the  
5 State of Louisiana, do hereby certify that the  
6 Louisiana Used Motor Vehicle Commission August  
7 17, 2020, meeting was reported by me in the  
8 stenotype reporting method, was prepared and  
9 transcribed by me or under my personal  
10 direction and supervision, and is a true and  
11 correct transcript to the best of my ability  
12 and understanding.

13 This August 24, 2020, Baton Rouge,  
14 Louisiana.

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22 BETTY D. GLISSMAN, CCR  
23 CERTIFIED COURT REPORTER  
24  
25